SEISO

Security as Advantage

Meet the easy answer to your hardest security challenges.

Leverage our expertise to quickly reach the next level.

Seiso isn't your typical consulting company. We work shoulder-to-shoulder with our clients to quickly improve competitiveness and speed to market with a focus on security.

Constantly contributing solutions to help move the industry forward.

Organizations we've helped through open-source collaborations:

OWASP®

GitHub

Google

CLOUD NATIVE COMPUTING FOUNDATION

CIS. Center for Internet Security®

anchore

lyft

aws

nccgroup

OpenTelemetry

OpenSSF
OPEN SOURCE SECURITY FOUNDATION

sigstore

bridgecrew
BY PRISMA® CLOUD

GUAC

HashiCorp

fluentbit

Falco

docker

kubernetes

Open Policy Agent

moby project

Checkmarx

ANSIBLE

NETFLIX

rsyslog

Always willing to share our knowledge and experiences.

We're industry insiders who have been in your situation and know how to help.

Before we became security advisors, we were our company's security teams. This gives us a unique point-of-view and has positioned us as thought leaders in the industry. Here's where you may have come across our work:

Actively involved in supporting the tech community.

How our experience and expertise specifically benefit you:

- Instill confidence that your cloud-native product is well protected. We develop a secure-by-default ecosystem using Kubernetes, Infrastructure as Code, Serverless, Cloud Native Observability, and other zero-trust system components

- Develop Security Policy as Code guardrails that measure and test your security controls regularly, giving your teams confidence they are meeting your corporate security requirements

- Build well-documented, modern security governance for your highly automated security program to keep your pipelines moving

- Prepare you for the final stages of procurement so there are no security curve balls

- Enhance your security posture to better protect against cyberattacks

What separates Seiso from any other company?

- We're a team of unicorns with unique skillsets who can get the job done in a fraction of the time

- Unlike other companies who make empty promises, we actually do what we say we'll do

- No security company is more focused on helping clients' businesses grow

- We have a 95% client retention rate year-over-year because we prioritize client success

What do our customers have to say?

"Before Seiso, I was working with a big security company for two years and getting nowhere. From the first call with Seiso, I learned more about the ISO process than I did after a year with the big consulting company. It was very easy to get started and they made me feel confident we'll get where we need to be. Thank God we were referred to Seiso."

—Al Mancini,
IT Director,
Jet Electrical Testing

Seiso vs. Other Advisory Firms:

WE actually do the work.

WE take a low-friction approach.

WE have highly skilled, experienced practitioners.

THEY just tell you what to do.

THEY use an inefficient, dated process.

THEY assign entry-level junior talent.

Why our tech talent beats theirs every time.

To move up in a career at the large consulting firms, you need to become a manager. That means highly talented engineers stop doing what they do best if they want to advance. We let engineers stay hands on and continue to deepen their skill sets.

## How do they structure work against your goals?

You will likely have an entry-level consultant on your business. This lack of experience means a slower pace, less experience to draw from, and a higher likelihood of missteps.

Seiso gives employees flexibility to grow through a technical path or a managerial one.

How does Seiso's high talent density help you?

You're getting seasoned experts that are fast, experienced, and able to get it right the first time. Plus, since this isn't our first rodeo, not only do we get it done right and on time, but we design resilient and easy-to-troubleshoot systems and processes that *keep* working in the future.

The biggest skill gaps in today's cybersecurity professionals:

- **54%** SOFT SKILLS
- **52%** CLOUD COMPUTING
- **34%** SECURITY CONTROLS
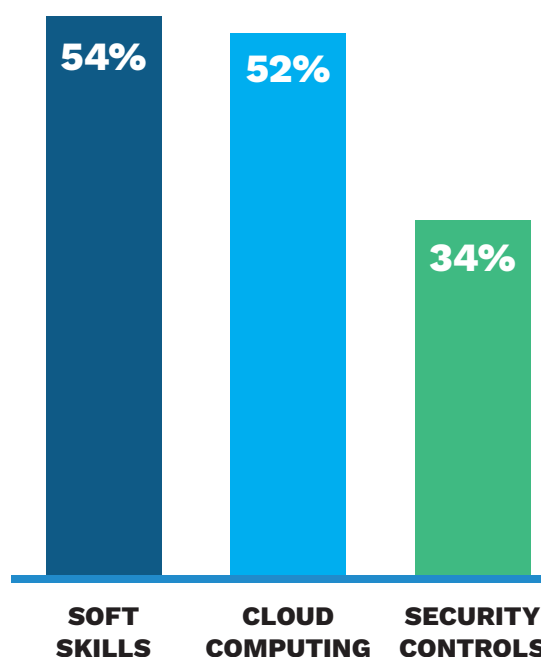
Source: ISACA State of Cybersecurity 2022: Global Update on Workforce Efforts, Resources, and Cyberoperations

We're experts, but don't just take our word for it.

Our industry-critical certifications:

- Certified Information Systems Security Professional (CISSP)

- Certified Information Security Manager (CISM)

- Certification in Risk and Information System Control (CRISC)

- CompTIA Advanced Security Practitioner (CASP+)

- GIAC Cloud Security Automation (GCSA)

- GIAC Penetration Tester (GPEN)

- GIAC Secure Software Programmer – .NET (GSSP-.NET)

- GIAC Certified UNIX Security Administrator (GCUX)

- GIAC Certified Windows Security Administrator (GCWN)

- GIAC Certified Perimeter Protection Analyst (GPPA)

- CompTIA Security+

- Microsoft Azure Security Engineer Associate (AZ-500)

- Microsoft Certified Solutions Expert: Security

- CompTIA Cybersecurity Analyst (CySA+)

We've helped many companies get over the finish line after they tried on their own and failed.

Let's talk about your business goals and discuss the right strategy for you.

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